INTERNATIONAL AFFAIRS OFFICE
GUIDELINES AND PROCEDURES FOR PARTNERSHIPS
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1. INTRODUCTION

1.1 UNINETTUNO History and Overview

The Università Telematica Internazionale UNINETTUNO was founded by Consorzio NET.T.UN.O. – Network Telematico per l’Università Ovunque, a network of 42 Italian public Universities and big TLC companies such as Telecom Italia and RAI. The Consortium was born in 1992 with the aim to develop e-learning strategies and services for Italian public universities and students.

UNINETTUNO cooperates with Universities, Governments and Institutions worldwide for the Developing of open, accessible and sustainable Education. It is a distance-teaching university without distances. All citizens in the world can have access to knowledge without any space, time or geographic limits. Distances are no longer an obstacle.

At UNINETTUNO professors from prestigious universities world wire teach in Italian, English, Arabic, French and Greek to an international population of students coming from >160 countries.

“To the physical mobility of professors and students, and thanks to the use of new technology, is added the mobility of ideas. Frontiers are overcome... and culture assumes an international dimension. Universities move under open skies, without frontiers, and they establish new balances between unity and diversity. Unity of values and traditions bequeathed us by memory combines with cultural and linguistic diversity not only to disseminate new knowledge, but to create new values as well.”

(M. A. Garito – Rector and President of UNINETTUNO)

1.2 The International Affairs Office

The University aims, through an outstanding curriculum and global partnerships, to enable its academic community to develop their full potential as globally-aware professionals, citizens and community leaders. To ensure the continuing high quality of its programs and that these programs meet their objectives, the IAO, which is responsible for the management of the University’s international partnership activity has created a special Didactic Commission for the Quality on International Programs (QIP), to work under the Director on the International Affairs Office.
The Commission, like the IAO, is staffed with academics and higher education professionals and it reports directly to the Rector/President of UNINETTUNO University. Accountability for the responsibilities shared by all the members of the Commission accordingly.

The Commission leads and supports the development, delivery and excellence of the University’s curriculum at a global scale and is responsible for all quality assurance issues. Its policies and processes aims to:

- oversee the academic development of UNINETTUNO’s international programs, and monitor their delivery to ensure they accord with University expectations and policies;
- develop new international programs and create networks for cooperation with new international partners;
- review and evaluate teaching and learning processes and outcomes, including related supporting services of international co-operations;
- monitor international programs performance in teaching and learning;
- monitor and evaluate partnerships outcomes;
- ensure systematic monitoring and review of the academic management of courses, teaching and performance;
- support individual staff development, performance improvement and opportunities for innovation in teaching;
- recognize and reward international cooperation excellence and scholarly information services;
- ensure effective and collaborative partnerships among participating faculties as well as clear lines of accountability for program deliver and quality;
- take into account faculty and student feedback to facilitate enhanced teaching and learning performance in international programs;
- provide infrastructure and material to support the development of new international programs;
- provide services to enrich and support existing international partnerships;
- provide advice to the Rector/President of the University on priority areas for evaluation and quality assurance of international academic programs and associated activities, and making recommendations for improvements and/ or amendments;
- provide consultation to the Rector/President of the University for all other related issue.
2. OPEN DISTANCE LEARNING, TOOLS AND ASSETS

2.1 E-learning Platform and Didactic Model

The results of over twenty years of research work by Prof. Maria Amata Garito, President and rector of UNINETTUNO, and by her research team allowed to develop, on the Internet, a didactic tool where all teaching and learning activities takes place in 6 languages.

UNINETTUNO is the owner and the developer of the e-learning platform adopted by the University. In parallel with the development of the e-learning platform UNINETTUNO has developed a unique pedagogical model for teaching and learning by distance through new technologies. The model is recognized by the International Scientific Community as well demonstrated by the numbers of official articles and studies about the model itself (*).

The E-learning platform and didactic model are under the copyright of UNINETTUNO and Prof. Maria Amata Garito. The platform and model can be adapted by other universities and educational institutions in the world.

The e-learning platform can be customised using different brands and features. Thanks to several recent international academic agreements, today several international institutions are already using UNINETTUNO e-learning platform and are applying its didactic model. Students from the partner institutions can obtain University study titles and Credits recognized worldwide.

The tracing system of UNINETTUNO portal supplies also reports and statistical data on each student’s individual study activities and performances. Any activity carried out by the student is constantly assessed by the system on quantitative as well as on qualitative terms. The results of this assessment, allow the admission to the exam and to the delivery of University Credits according with the ECTS rules and guidelines.

2.2 UNINETTUNO TV channel

UNINETTUNO owns a satellite TV channel called UNINETTUNO.UNIVERSITY.TV, the only TV channel worldwide able to broadcast 24h/7days academic lessons for free to everyone and everywhere.

UNINETTUNO.UNIVERSITY.TV was born with the support of the Italian public television RAI and of EUTELSAT - the Satellite Communication European Company. After 15 years of activity is now a vehicle of promotion and a gateway to access to education. Not only university courses but also vocational training, literacy diffusion courses in Italian and Arabic, cultural contents are broadcast in Italian, English, Arabic and French; courses are delivered from the best professors coming from popular universities world wide.

UNINETTUNO.UNIVERSITY.TV is broadcasted in live-streaming also from the website www.uninettuno.tv, the web TV of UNINETTUNO with on demands contents and video lessons free of charge for web users.

UNINETTUNO manages the night-time schedule of RAIDUE, the second channel of the RAI, the Italian Public Broadcast Company, with academic and cultural contents every night.

Teacher of the Television. Professors at UNINETTUNO are recognized as ‘TV Stars’ after the programing of their video lessons.

Recently UNINETTUNO launched UNINETTUNO Store an e-commerce website where users can buy and download single courses or single video lessons.

All those media are available for commercial and advertisement. TV, web TV, on demand contents are also used from students of traditional universities as an easy and accessible way to review their traditional lessons.
It exists on the internet a kind of ‘black-market’ where students can buy or exchange UNINETTUNO digital video lessons.

2.3 UNINETTUNO OpenUpEd, the MOOC platform

Regarding the initiatives implemented by the International Telematic University UNINETTUNO as to the subjects OER – Open education Resources, and MOOC– Massive Online Open Courses, UNINETTUNO is the only Italian University that has been rolling out an online offer for free degree courses, setting up online 227 courses and related educational material in four languages (110 in Italian, 53 in English, 25 in French, 39 in Arabic), divided into 6 subject areas (Engineering, Media, Law, Psychology, Economics and Literature). The initiative, called UNINETTUNO OpenUp Ed, is named after the European Commission Programme ‘Open Education’, lately launched by the Commissioner for Education, Culture, Multilingualism and Youth. The course offer is accessible via both the university Portal www.uninettunouniversity.net and the EADTU Portal European Association of Distance Teaching Universities www.openuped.eu.
Mooc Uninettuno

What are Uninettuno Massive Open Online Courses (MOOCs)?

How to get Credits (European Credits Transfer System) with Uninettuno MOOCs

Choose your language:
- Italian
- English
- Arabic
- French

Choose your area:
- Engineering Area
- Communication Area
- Law Area
- Psychology Area
- Economics Area
- Literature Area

Welcome to Uninettuno OpenEd:
The first Italian MOOCs portal (Massive Open Online Courses).

Choose the thematic area you are most interested in, select the thematic area that applies to you, choose the course you wish to follow, check the study program and sign up for free to UNINETTO MOOCed!

If you wish to get access, you can register online. For the corresponding single course, a tutor will support you along your virtual training program. He will help you to enhance your learning performance until your final exam. You will be able to have real-time interactions with teachers, tutors and other students. In UNINETTO Virtual Classrooms on the Web (live streaming) or on the UNINETTO Virtual Classroom.

Follow the video lessons of the best Italian and international lecturers in Italian, English, Arabic and French, and download course materials whenever and wherever you want.

International Telecos. University UNINETTO, the University without boundaries!
3. COLLABORATIVE PARTNERS

3.1 International Partners

International cooperation is a key element in our philosophy with students from 140 countries and academic agreements with Governments Ministries and Universities throughout the world to create, harmonies and share curriculum.

We have specific agreements with Universities in Europe, the United States, Latin America, China, Russia, Georgia and Iraq, which enables students to acquire a degree, which is valid in their country of origin, in Italy, Europe and the Arab world.

All of our degree courses follow the guidelines arising from the Bologna and Sorbonne process for the organization of the study levels, and on the ECTS (European Credit Transfer System) for the structuring of degrees.

For partner universities, which have offices in countries that did not accede to the Bologna and Sorbonne processes, UNINETTUNO has developed a model for the shared curriculum construction that has already been successful applied with the Helwan University of Cairo, allowing us to offer a Joint degree in Computer Engineering.

Our International relations are greatly helped by our unique learning platform in five languages (Italian, English, French, Arabic, Greek), with courses in more languages being developed in the future. Furthermore, UNINETTUNO decided not to use the simple “Translation” of content created by teachers of traditional Italian universities, but to involve the best teachers from different universities of the world – giving each of them the opportunity to develop the contents of the courses in their own language.

Our decision was implemented in order to ensure that the linguistic diversity becomes an element of the cultural force and to respect the different cultures from which students come. In addition, this linguistic richness allows accessing and sharing information and building knowledge in a dimension that is no longer local but global. Which has shown that some problems can be solved better by working with people of different cultures.

This is enables the courses of some faculties (e.g. faculty of engineering) to be provided in Arabic, English, French and Italian languages; other faculty are developing their contents also in English; and their Master courses are already all in English.

We are looking for new partners and can offer them the opportunity to:

- franchise UNINETTUNO degrees at both undergraduate and postgraduate level;
- create a joint or double degree programmes online;
- teach UNINETTUNO degrees by blended learning - selected ones are available in English with certain modules also being available in French and Arabic;
- use the spare capacity on our Online Platform to put their own degrees online;
- add to their own range of online programmes by offering potential students the opportunity to study for a UNINETTUNO degree.
3.2 Partnerships Models

The university welcomes the opportunity to work with other institutions through a variety academic models:

**Franchise**
The University allows the whole or part of one of its existing degree programmes to be taught by a partner institution. The partner institution is responsible for the assessment of its students. The university retains responsibility for overseeing the quality assurance and for the granting of the degree programme.

**Joint Degree**
A single award programme designed and delivered by two or more institutions. Policies and procedures are agreed jointly by all partners for the specific programme and both partners share responsibility for the quality assurance.

**Dual**
Students study one programme (possibly based on an existing programmes at the participating universities) agreed both Universities and delivered by UNINETTUNO leading to an award from both institutions.

**Double Masters Degrees**
Each institution is responsible for design (based on existing programmes) and delivery off its own programme. The University award remains independent and the partner counts the credit of the University degree towards the partner award. Students study for and are awarded a Masters from their University. The credits achieved in this award are recognized at the partner institution and after a period of further study with the partner institution students are awarded a second Masters degree.

**Blended Learning**
Teaching is shared between UNINETTUNO and individual Universities or Colleges by special agreement. Degree certificate has reference to the partner institution.
The university retains responsibility for overseeing the quality assurance and for the granting of the degree programme.

**Flexible Learning**
The University retains total command of their degree but the College concerned provides support to their students (example 3 X 2 hour classes per module) for a separate fee agreed to by the student. The University Degree certificate has no reference to the partner institution.

**Validation**
The University validates a degree created and delivered by a partner at their own Institution. The University has the responsibility for overseeing the quality assurance of the programme and for the granting of the degrees.

**Progression/Articulation**
The University directly admits students to an advanced point on a specific University degree programme after a period of study on a particular programme at the Partner Institution.

* Please see “The Typology for Academic Partnerships” in the appendix for a more detailed description of the above.
3.3 Development of Partnership

Initial Application

An initial application for a partnership may come directly from another institution or as a result of an approach by us. The first step is to fill the relevant application of Appendix 01 and send it directly to the International Office emails: n.paravati@uninettunouniversity.net.

Initial Review

If the proposal arrives independently, primary research should take place to ensure that the proposed cooperation is in align with our own objectives and values.

Early Vetting

Further knowledge of the intended venture should be obtained together with more specific information on the institution by having them complete our "Application for Partnership form" at the same time we should provide them with detailed picture of our own institution.

Academic Assessment

On receipt of further information, a full assessment, based if necessary on further research, should be made on the status of the institution concerned, regarding its financial stability, its academic program, its record on quality assurance and its management, academic and administrative structure.

Visit to Potential Partners

Ideally this should take place as early as possible.

Setting up of Academic Committees

Both institutions should set up committees to oversee the academic and administrative tasks to be completed to insure the launching of the strategic partnership, coordinating the provision and marketing, of the elected academic programme.

The two academic committees (one for each party) jointly work for the definition of the programs of study in the English language and the agreed common curriculum. This includes the methodologies and the tools for students’ evaluation, the admission criteria, and the recognition of credits. There work should help provide the expected synergy, between the two institutions.

These two Committees are also in charge of specifying the methods and approaches for allowing the integration of the UNINETTUNO’s e-learning platform with any other existing platform should this be necessary.

Agreement on final project

An assessment should be made by both institution of the final project before confirming the partnership.

Marketing

At the conclusion of the agreement their will be a joint launching of the project to ensure the maximum publicity for the new partnership. Thereafter, each partner will be responsible for the marketing of their own degree.

Review of operation

After 12 months an assessment should be made on the progress of the partnership.

3.4 Technological Poles

The Technological Poles, situated both in Italy and abroad, are structures which are available to the students and equipped with all the technologies to follow distance-learning courses, to participate in didactic activities via video-conference as well as being a real meeting point to host the carried out of exams person, not to mention meetings and seminars with the teachers and tutors.
The Technological Poles make available to the students technologies, didactic course material, and pc and rapid access to the Internet. Various Technological Poles are new active both in Italy and abroad, with interconnections with receiving and transmitting satellite antennas.

The Technological Poles offer the student a physical meeting place for overcoming the isolation in which the distance learner can often find himself. They are breeding grounds of innovation in traditional universities and can also be set up in companies for carrying out staff training and updating services.

In particular the Technological Pole:

- Promotes and coordinates design, relation and development activities within the territorial framework of its competence;
- Is in charge of the Distance Learning Office, at disposal of all the students enrolled;
- Activates multi-medial positions and provides for the upkeep of the network and technological plants;
- Implements and coordinates the local web site and updates it continuously, according to the specific needs of the students;
- Coordinates and plans the promotion and orientation activities, also those on-line, locally based.

* List of both National and International Poles is contained in the appendix.

3.5 Partnership’s Approval Process at UNINETTUNO

![3D model of the Technological Pole](image-url)
4. PARTNERSHIPS BASED ON USAGE OF ACADEMIC PLATFORM

Offering of Online Educational Services

- We have spare capacity on our state of the art Online Platform;
- We made a very large investment on our online and blended learning offering which includes the development of specialist software which would be available to potential partners;
- This includes a student information system;
- We can help Partners undertake the conversion of their own programmes to our online platform;
- We can undertake the train of partners own professors in the use of our online platform;
- We have established Learning Hubs, which could be used as examination centers for your students in 50 countries.
5. INTERNATIONAL STUDENTS

International student are given the opportunity to study for a European degree in their own country without the hassle of obtaining a visa, finding accommodation or being concerned about health care. In the last five years, we have seen the growth in our international students rise to over 30% of our student body with enrolments from 160 countries in the world. The number of our degree courses in foreign languages at both undergraduate and postgraduate levels is ever increasing with a particular emphasis on English but individual academic modules are available in Arabic, French and Greek.

On blended learning programmes, students can complete their studies studying online on UNINETTUNO platform and on campus at the local campus of the partner and obtain local credits and degree issued by the Partner as well as European credits and degree issued by UNINETTUNO.

Programmes are in constant further development; for the latest updated informations please consult UNINETTUNO official page: www.uninettunouniversity.net
### 5.1 Course available

**UNINETTUNO programs in other languages**

<table>
<thead>
<tr>
<th>Faculty</th>
<th>Programme</th>
<th>Kind of Programme</th>
<th>Languages</th>
</tr>
</thead>
<tbody>
<tr>
<td>Engineering</td>
<td>Computer Engineering</td>
<td>Bachelor</td>
<td>Italian, English, P/Arabic, P/French</td>
</tr>
<tr>
<td>Engineering</td>
<td>Management Engineering - Economics</td>
<td>Bachelor</td>
<td>Italian, English</td>
</tr>
<tr>
<td>Engineering</td>
<td>Management Engineering - Production</td>
<td>Bachelor</td>
<td>Italian, English</td>
</tr>
<tr>
<td>Economics</td>
<td>Economics and Business Management - Financial Management</td>
<td>Bachelor</td>
<td>Italian, English</td>
</tr>
<tr>
<td>Economics</td>
<td>Economics and Business Management – Business Management</td>
<td>Bachelor</td>
<td>Italian, English</td>
</tr>
<tr>
<td>Economics</td>
<td>Business Management and Digital Technologies</td>
<td>Master’s Degree</td>
<td>Italian, English</td>
</tr>
<tr>
<td>Management</td>
<td>European Law and Policies</td>
<td>Master’s Course</td>
<td>English</td>
</tr>
<tr>
<td>Management</td>
<td>International Health Management</td>
<td>Master’s Course</td>
<td>English, Greek</td>
</tr>
</tbody>
</table>
### Master’s Courses in partnership with other Institutions

<table>
<thead>
<tr>
<th>Faculty</th>
<th>Programme</th>
<th>Kind of Programme</th>
<th>Languages</th>
</tr>
</thead>
<tbody>
<tr>
<td>-</td>
<td>Global MBA</td>
<td>Master’s Courses</td>
<td>English</td>
</tr>
<tr>
<td>-</td>
<td>Finance &amp; Investments</td>
<td>Master’s Courses</td>
<td>English</td>
</tr>
<tr>
<td>-</td>
<td>Strategic Marketing</td>
<td>Master’s Courses</td>
<td>English</td>
</tr>
<tr>
<td>-</td>
<td>International Business Law</td>
<td>Master’s Courses</td>
<td>English</td>
</tr>
<tr>
<td>-</td>
<td>Fashion Retail &amp; Luxury Management</td>
<td>Master’s Courses</td>
<td>English</td>
</tr>
<tr>
<td>-</td>
<td>International Tourism, Hospitality and Event Management</td>
<td>Master’s Courses</td>
<td>English</td>
</tr>
<tr>
<td>-</td>
<td>Media and Communications – Global Media</td>
<td>Master’s Courses</td>
<td>English</td>
</tr>
<tr>
<td>-</td>
<td>Media and Communications – Communication, Culture and Society</td>
<td>Master’s Courses</td>
<td>English</td>
</tr>
<tr>
<td>-</td>
<td>Interior Design</td>
<td>Master’s Courses</td>
<td>English</td>
</tr>
</tbody>
</table>

5.2 Entry Qualifications for Undergraduate and Postgraduate

Are included in the appendix.
5.3 The Erasmus+ Program at UNINETTUNO

Mobility in Europe

ERASMUS+ is the new program of the European Union in the fields of education, training, youth and sport for the period 2014-2020, launched after the conclusion of the “Lifelong Learning Program” (LLP). The Erasmus+ Program starts in a period in which the European Union counts nearly 6 million youths are unemployed with rates over 50% in some countries. In the meantime, there are over 2 million job vacancies and one third of employers report difficulties in hiring staff possessing the skills they require. This proves that there still are skills gaps in Europe. Erasmus+ will fill these gaps giving opportunities of studying, training or work or voluntary work experiences abroad.

*A separate list of Countries that joined the Program is available in the appendix to this document.*

5.4 Erasmus Agreements

- University of Nicosia (Ciprus)
- Université Paris-Est Créteil (France)
- School of Pedagogical & Technological Education (Greek)
- Riga Technical University (Latvia)
- University of Liechtenstein (Liechtenstein)
- Warsaw University of Technology (Poland)
- University of Wroclaw (Poland)
- Polytechnic Institute of Beja (Portugal)
- Universidade do Minho (Portugal)
- Charles University in Prague (Czech Republic)
- Institute of Technology and Business in Ceske Budejovice (Czech Republic)
- University Politehnica of Bucharest (Romania)
- International School for Social and Business Studies (Slovenia)
- Novo Mesto University (Slovenia)
- Universidad Complutense de Madrid (Spain)
- Universidad Politécnica de Madrid (Spain)
- Universidad de Huelva (Spain)
- Universidad de Jaen (Spain)
- Universidad de La Coruña (Spain)
- Universidad de Oviedo (Spain)
- Universitat de Barcelona (Spain)
- Anadolu University (Turkey)
- Beykent University (Turkey)
- Mus Alparslan University (Turkey)
- Üsküdar University (Turkey)
6. CORPORATE TRAINING

Professional Training Courses

UNINETTUNO has a proud record of working with both governments and private industry on specific programmes of training since its inception in 2005. The University can create special tailor made programmes for the training and retraining of staff involved in the every day running of an institution or in the special event of change or the launching of a new product. Thus involves a process in which the problem is analyzed enabling joint working groups to be established in order to create the specific training programs necessary. This can further involve the creation of a dedicated learning platform and the training of trainers in the necessary telecommunications skills. Once a program has been formulated it can also be used in the future and in certain cases credits can be won by the participants.

UNINETTUNO have recently been involved with specific courses involving the following groups.

Refresher Courses for Lawyers
Training courses for teachers
Professional Update Course on Energy Certification in Construction
Certification Simplified Technical English (ASD-STE100)
Training Course for Journalists in Global Journalism
PA value INPS - Training Courses 2015
7. RESEARCH

The University’s program of research is a key element in its continuing development, bringing together the three key elements of International Academic Cooperation, our interest in Corporate Affairs and the continuing development of our learning platform.

Thanks to its program of International Cooperation and Academic Partnership UNINETTUNO is directly involved in several international cooperation Project with major international institution such as UNIDO, EU, the Kingdom of Morocco, the Italian Republic, the Republic of Egypt, UPM - Union pour la Méditerranée. From the struggle towards illiteracy in the Arab countries to the training of young Iraqi entrepreneurs at distance, in the past to our continuing interest that all of our of projects have a strong social value. We believe that part of the mission of UNINETTUNO is to make available to everyone a greater access to knowledge through the new technologies. Thanks to these projects UNINETTUNO has acquired a strong reputation and is well accepted by local communities and governments as a valuable partners for sustainable development. Very important are the agreements for common research work in various sectors with public Institutions as well as with private companies. The innovative character of these projects allow for a fruitful exchange of ideas and skills as well as the inclusion of highly-skilled professionals among the teaching staff.

The UNINETTUNO platform allow collaboration with other international research centers and teams and working together at distance. Thanks to connection facilities, available in UNINETTUNO’s premises, it is possible to work in constant contact with colleagues of other laboratories - exchanging documents and data - as well as access the databases of the most prestigious national and international online journals of several disciplines, thus allowing a continuous updating of knowledge in a sector and making interactions and interdisciplinary exchanges easier.

Studies and research work that are conducted by these teams are divided in several units participating in the realization of complex experiments requiring ever more diversified competencies that can hardly be found in a single research centre, but in several research centers and universities located throughout the world (see the research work of the Engineering Faculty). Working with academic colleagues in this manner allows the University to maximize costs, reduce the number of missions and unnecessary travel. It allows for the sharing of knowledge, and allows assessments to be made before, during and after the realization of expensive and complex experimentations.

The University’s research activities are managed and supervised at central level and, at a more specialized level, by each of the Faculties. The University allocates to research activities a share of its annual budget, as shown in the budget report. In particular, it allocates to them 30% of the revenues given by the students’ fees. To these we have to add revenues gained with research projects, funded at national and international level.

- A key element in our research program is aimed at maintaining and improving our method of delivery through the following:
- Keep on innovating distance study courses’ psycho-pedagogic-didactic models;
- Identifying the application of technologies allowing for improving the services offered by the University;
• Identifying patterns of qualitative and quantitative assessments of the efficacy and efficiency of UNINETTUNO University’s overall system;
• Identifying distance assessment models of the students;
• Developing tridimensional and augmented-reality applications research programs within UNINETTUNO distance teaching and learning.

7.1 Research Carried out by Individual Faculties

Research Activities of UTIU Faculties

Each of the faculties, listed below in the University have their own research programmes and elsewhere, we have available the research lines of each Faculty; you will find in addition to the Research Projects, a list of publications related to the projects and the activities of the researchers, you will also find the list of professors involved in research activities, and the academic curricula of UTIU Researchers.

• ECONOMICS FACULTY
• ENGINEERING FACULTY
• LAW FACULTY
• LITERATURE FACULTY
• PSYCHOLOGY FACULTY
• COMMUNICATION SCIENCES FACULTY

7.2 Currently & Past Research Projects

A separate list of ongoing and completed research projects are available in the appendix to this document.
8. APPENDIX

01 Application for Partnership

02 National Technological Poles

03 International Technological Poles

04 Mediterranean Network of Universities - MedNet’U Project Technological Poles connected to International Telematic University UNINETTUNO

05 The Typology of Academic Partnerships

06 List of Academic Partners

07 International Students Entry Qualifications

  • Instructions for the admission of foreign students to the Degree Courses

  • Admission to Master’s Courses

08 List of Undergraduate degrees

09 List of Masters Degrees

10 The Erasmus+ Program at UNINETTUNO

11 Research Projects

12 Completed research Projects Since 2010

13 Partnership Risk Matrix Form
Application for Partnership

CONFIDENTIAL

Name of Institution:
Address:
Responsible of Institution:
Contact Details:

GENERAL DETAILS OF THE INSTITUTION

1. Mission Statement or brief description of the Institution’s main functions and objectives

2. Date of Foundation

3. Methods of Funding

4. Private or Public Sector

5. Size of Institution

6. Academic and Management Structure

7. Links with other organisations

8. Development Plans, if any

FACILITIES AND RESOURCES

1. Library

2. Laboratory

3. IT

4. Classrooms

5. Staff
   • Numbers
   • Balance of full-time and part-time
   • Staff development policy
   • Technician and Administrative support (to include facilities for the electronic collection and transmission of student data)
   • Budget for sustaining these facilities
ACADEMIC BACKGROUND

1. Number of Courses
2. Level of Courses
3. Courses taught by Blended Learning
4. Number of students
   - full-time
   - part-time
   - qualifications on entry
5. Relationships with other institutions/bodies in locality
   - Q.A. Procedures
   - Committee Structure

JUSTIFICATION OF PROPOSAL

Please provide a brief statement underlining the rationale for the partnership proposal.

ANY FURTHER INFORMATION/COMMENTS

PLEASE NOTE: It is the responsibility of the institution seeking validation to disclose any material facts that you are aware of regarding any legal issues or publicity related issues which have arisen at your institution.

Name: ____________________________
Title: ______________________________
Signed: ____________________________
Date: ______________________________
National Technological Poles

UNINETTUNO Technological Pole - Avellino  
c/o presso ISA – CNR Avellino  
Via Roma 64, Avellino

UNINETTUNO Technological Pole - Bergamo  
c/o Fondazione ITS Nuove Tecnologie per il made in Italy  
Via del Convento snc, San Paolo D’Argon, Bergamo

UNINETTUNO Technological Pole - Canicattì  
c/o Centro Studi Toniolo  
Via Pirandello 127, Canicattì (AG)

UNINETTUNO Technological Pole - Catania  
c/o Liceo Statale “G. Lombardo Radice”  
Via Imperia n. 21, Catania(CT)

UNINETTUNO Technological Pole - Catanzaro  
c/o Arcidiocesi di Catanzaro e Area Assistenza Agenzia per Stranieri  
Via dell’Arcivescovado 13, c/o Arcidiocesi di Catanzaro  
Via XX Settembre 57, Direzione e Segreteria

UNINETTUNO Technological Pole - Cisterna di Latina  
c/o Fondazione Tullio Levi Civita  
Piazza XIX Marzo, Palazzo Caetani, Cisterna di Latina LT

UNINETTUNO Technological Pole - Cosenza  
c/o Gruppo Solutio  
Via Galliano 4/D, Cosenza

UNINETTUNO Technological Pole - Adriatico (Fermo)  
c/o Associazione PTA (Collegio Periti Industriali Provincia Ascoli Piceno e Fermo)  
Via Sant’Alessandro 3, Fermo

UNINETTUNO Technological Pole - Grosseto  
c/o Collegio Provinciale Geometri e Geometri Laureati di Grosseto  
c/o IISS Polo Tecnologico Manetti – Porciatti  
Via De’ Barberi snc, 58100 Grosseto

UNINETTUNO Technological Pole – La Spezia  
c/o Collegio Provinciale Geometri e Geometri Laureati di La Spezia
c/o Istituto Istruzione statale V. Cardarelli
Via Aulo Flacco Persio 37, 19121 La Spezia

UNINETTUNO Technological Pole - Lanciano (CH)
c/o Consorzio Universitario di Lanciano
Corso Trento e Trieste 72, Lanciano (CH)

UNINETTUNO Technological Pole - Locri
Palazzo della Provincia di Reggio Calabria “Circondario Locri”
Via 1° Maggio 88 Locri (RC)

UNINETTUNO Technological Pole - Lucca
c/o Fondazione Athena
Via dell’Arcivescovato 2, Lucca

Technological Pole - Milan
c/o Università IULM Milan
Via Carlo Bo, 1, Milano

Technological Pole at University of Naples “Federico II”
(Servizio di Orientamento Formazione e Teledidattica)
via Claudio, 21, Napoli

UNINETTUNO Technological Pole - Olbia
c/o Collegio Provinciale Geometri e Geometri Laureati di Sassari
c/o ITCG Attilio Deffenu – Olbia
Via Vicenza 63, Olbia

UNINETTUNO Technological Pole - Padova
c/o ConfServizi Veneto
Via della Croce Rossa 62, Padova

UNINETTUNO Technological Pole - Palermo
c/o Fondazione Sicilia - Palazzo Branciforte
Via Bara dell’Olivella 2, Palermo

UNINETTUNO Technological Pole - Pisticci
Sede Multimediale: Delegazione Comunale, Via Genova, Marconia
Via Mattei, Mediateca Pisticci Scalo - Sede Esami

UNINETTUNO-Puglia Technological Pole - Puglia
c/o Gruppo Fortis
C.da Sant’Angelo, Z.I. SUD – Fasano (BR)

UNINETTUNO Technological Pole – Reggio Calabria
c/o Palazzo Tommaso Campanella, sede Consiglio Regionale della Calabria
Via prolungamento Aschenez 64, (RC) Direzione e Segreteria
Via Cardinale Portanova, Reggio Calabria – Sede di esame

**Technological Pole at Consel-Consorzio ELIS (Rome)**
Via Sandro Sandri 45, Rome (Active Pole for students's ELIS only)

**UNINETTUNO Technological Pole - Sant'Anna Arresi**
Comune di Sant'Anna Arresi
Piazza Aldo Moro, 1, Sant'Anna Arresi, CA

**UNINETTUNO Technological Pole - San Patrignano**
c/o ONLUS San Patrignano Comunity
Via San Patrignano, 53, Coriano, RN

**UNINETTUNO Technological Pole – Siena**
c/o Collegio Provinciale Geometri e Geometri Laureati di Siena
Via della Arti 6, Siena

**UNINETTUNO Technological Pole – Torino**
c/o Collegio Provinciale Geometri e Geometri Laureati di Torino
Via Toselli 1, Torino

**UNINETTUNO Technological Pole - Torino**
c/o il Politecnico di Torino
Corso Duca degli Abruzzi, 24, Torino

**UNINETTUNO Technological Pole at “Misericordia”, in Viareggio**
Via F. Cavallotti 72, Viareggio, LU

**UNINETTUNO Technological Pole - Vibo Valentia**
c/o il Sistema Bibliotecario Vibonese - Sede di Santa Chiara
Via Ruggero il Normanno, Vibo Valentia(VV)
International Technological Poles

Almaty - Kazakhstan - Italian Cultural Center LetteraTè
Seyfullin St 498, Almaty, Kazakhstan

Atheneum - Liberal Studies (Atene - Greece)
52, Filolaou Street Pagrati Atene - Grecia

Baghdad - Iraq - Ministry of Industry and Minerals (Iraq)
EDICT Project

Bassora - Iraq - Iraqi Federation of Industries - Basra Branch
Progetto EDICT

Cairo - Egypt - Helwan University
In Helwan University Campus – Cairo Egitto

Cairo - Egypt - ITI Don Bosco del Cairo
Via Abdel Kader Taha-el Sahell 1241 Cairo - Egitto

Erbil - Iraq - KRG Ministry of Trade and Industry
Progetto EDICT

Frankfurt/Main - Germany – The Italian Chamber of Commerce for Germany
Corneliusstraße 18 - 60325 Frankfurt/Main - Germany

Ifrane - Morocco - Al Akhawayn University
At l’Al Akhawayn University Campus – Ifrane, Marocco

London, Soho – UK – Campus London College of Contemporary Arts
9 Holborn, London - EC1N 2LL (UK)

Maputo - Mozambico - Technological pole at ISCTEM (in activation)
Rua 1394 - Zona FACIM, 322 - Maputo

Prague – Czech Republic – Technological Pole of InterActive
Smichov Gate - Plzenska 3217/16 - Prague 5 - 150 00

Pristina - Kosovo - Centro Educativo Don Bosco
Via Tahir Zajmi Pristina - Kosovo
Rabat - Marocco - Secretariat D'Etat Chargé De L'Alphabetisation Et De L'Education
Route AKRACH, hay Nahda 2, Takadoum B.P.. 5015 Rabat Souissi Maroc

Galkayo - Somalia - Global Science University (GSU)
Galkayo, Puntland State of Somalia

Tbilisi - Georgia - Associazione no profit Minerva
Business Center ‘Besiki’ - St. Besiki n. 4 - Tbilisi, Georgia

Thi Qar - Iraq - Thi Qar Chamber of Commerce
Progetto EDICT

Tunisi, Tunisia - Université Virtuelle de Tunis
UVT Tunis - Tunisia

Tunisi - Tunisia - Université de Tunis El Manar
Campus Universitarie BP 94 Tunis - Tunisia

Tunisi – Tunisia - Camera Tuniso Italiana di Commercio e Industria
8 Rue Ibn Khaldoun, EL Menzah 4 – Tunis
Mediterranean Network of Universities - MedNet'U
Project Technological Poles connected to
International Telematic University UNINETTUNO

Algeria
Institut Supérieur de Gestion et de Planification *(Bordj El Kiffan, Algeria)*
Université Djillal Liabès de Sidi-bel-Abbès *(Sidi-bel-Abbès, Algeria)*

Egypt
Cairo University *(Cairo, Egitto)*
Helwan University *(Cairo, Egitto)*
Egyptian Association Incubator *(Nasr City, Cairo, Egitto)*

France
Fondation Sophia Antipolis *(Valbonne, Francia)*
Institut National Polytechnique de Grenoble *(Grenoble, Francia)*

Greece
Aegean University *(Lesvos, Grecia)*
University of Crete *(Creta, Grecia)*

Jordan
Jordan University of Science and Technology *(Irbid, Jordan)*
Yarmouk University *(Irbid, Jordan)*

Marocco
Université Cadi Ayyad *(Marrakech, Marocco)*
Ministère de l'Emploi, de la Formation Professionnelle, du Développement Social et de la Solidarité *(Rabat, Marocco)*
Université Ibn Zohr *(Agadir, Marocco)*
Université Mohamed V Souissi *(Rabat, Marocco)*

Syria
University of Aleppo *(Aleppo, Siria)*
Damascus University *(Damasco, Siria)*
Syrian Virtual University *(Damasco, Siria)*

Tunisia
Ministère de l'Education et de la Formation *(CENAFFIF) (Tunisi, Tunisia)*
Ministère des technologies de la communication *(SEII) (Tunisi, Tunisia)*
Institut National de Bureautique et de Micro-Informatique *(INBMI) (Tunisi, Tunisia)*
Université de Tunis El Manar *(Tunisi, Tunisia)*
Université Virtuelle de Tunis *(Tunisi, Tunisia)*

Turkey
Ege University *(İzmir, Turchia)*
# The Typology for Academic Partnerships

<table>
<thead>
<tr>
<th>Design</th>
<th>Delivery</th>
<th>Award</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Joint</td>
<td>Joint</td>
<td>Joint (one award)</td>
<td>A single award programme designed and delivered by two or more institutions. Policies and procedures are agreed jointly by all partners for the specific programme. Responsibility for quality assurance is shared.</td>
</tr>
<tr>
<td>Dual</td>
<td>Both (with variability on % designed)</td>
<td>Both (with variability on % designed)</td>
<td>Dual (two award)</td>
</tr>
<tr>
<td>Double Masters</td>
<td>Both – each institution is responsible for design of its own programme. Design is based on existing programmes.</td>
<td>Both – each institution is responsible for delivery of its own programme.</td>
<td>Two – the University award remains independent and the partner counts the credit of the University degree towards the partner award.</td>
</tr>
<tr>
<td>Validation</td>
<td>Partner</td>
<td>Partner</td>
<td>University</td>
</tr>
<tr>
<td>Franchise</td>
<td>University</td>
<td>Both</td>
<td>University</td>
</tr>
<tr>
<td>Off – campus Delivery</td>
<td>University</td>
<td>University</td>
<td>University</td>
</tr>
<tr>
<td>Progression</td>
<td>Each partner responsible for their own programme (with variability on % of overall programme designed)</td>
<td>Each partner responsible for their own programme (with variability on % of overall programme delivered)</td>
<td>University</td>
</tr>
<tr>
<td>Off – campus Delivery</td>
<td>University</td>
<td>University</td>
<td>University</td>
</tr>
<tr>
<td>Progression</td>
<td>Each partner responsible for their own programme (with variability on % of overall programme designed)</td>
<td>Each partner responsible for their own programme (with variability on % of overall programme delivered)</td>
<td>University</td>
</tr>
<tr>
<td>Articulation</td>
<td>Each partner responsible for their own programme (with variability on % designed)</td>
<td>Each partner responsible</td>
<td>University</td>
</tr>
<tr>
<td>--------------</td>
<td>---------------------------------------------------------------------------------</td>
<td>--------------------------</td>
<td>------------</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>The University directly admits students to an advanced point on a specific University degree programme after a period of study on a specified programme at the Partner Institution. Students are entitled to automatically transfer onto the advanced stage of the degree on reaching outlined transfer requirements. These transfer requirements are outlined in the agreement between partners and are based on curriculum mapping. This mapping exercise identifies that the content taught at the partner provides an appropriate basis on which students may enter a University programme at a particular level. These arrangements involve credit accumulation and transfer, so that credit achieved at the partner is transferred to contribute to the programme and award completed at the University. The two separate components are the responsibility of the respective organisations delivering them but, together, contribute to a single award (of the degree – awarding body).</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Specified Articulation</th>
<th>Partner (for portion of the programme as specified in the programme specification)</th>
<th>Partner (for portion of the programme as specified in the programme specification)</th>
<th>University</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td>Students study part of a programme at a partner which leads to a University degree. The University recognises the portion of the programme designed and delivered by the partner. The University identifies that the portion taught by the partner is at an appropriate level and cover appropriate levels so as to articulate to the named University programme. The specified elements of the programme taught at the partner are outline in the Programme Specification. The University retains overall responsibility for quality assurance of the programme.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>4+1 Recruitment</th>
<th>Each institution is responsible for design of its own programme which remains independent from the partner’s programme. Design is based on existing programmes.</th>
<th>Each institution is responsible for delivery of its own programme which remains independent from the partner’s programme.</th>
<th>Both – each institution awards for its own programme.</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td>Students undertaken a specified undergraduate degree at the partner and on reaching a required threshold, are supported in applying for a specified University Masters programme. Students undergo the standard University admissions process.</td>
</tr>
</tbody>
</table>
List of Academic Partners

LSBF (London School of Business and Finance)
LCCA (London College of Contemporary Arts)
St. Patrick’s College, ASD (Aerospace & Defence Industries Association of Europe)
Atheneum – Liberal Studies di Atene
City Unity College - Greece
Organizzazione non Governativa Minerva (Georgia)
Open University of Hong Kong
Global Science University (Somalia)
Shandong Institute of Business and Technology (China)
CHELYABINSK State University (Russia)
Yantai University (China)
Xi’an Jiaotong University - Meizhou, Guangdong (China)
Madrid Open University (UDIMA)
James Lind Institute (Singapore)
University “PERSPECTIVA-INT” (Moldavia)
International University Travnik (Bosnia Erzegovina)
Pontificia Università Antonianum
Institute of Finance and Economics (Mongolia)
ISCTEM (Instituto Superior de Ciências e Tecnologia de Moçambique)
HBMSU (Hamdan Bin Mohammed Smart University)
Université Virtuelle de Tunis
Université de Tunis El Manar
Yarmouk University
Jordan University of Science and Technology
Al Akhawayn of Ifrane (Marocco)
Pianodam Formation (Marocco)
EL-GHAD for Education Projects
Sinai University
MISR – University for Science & Technology
The Badrawi Foundation for Education and Development
Egyptian E-Learning University (EELU)
Italian Salesian Technical Vocational Institute Don Bosco
Helwan University
Institut Supérieur de Gestion et de Planification (Algeria)
Université Djillal Liabès de Sidi-bel-Abbès (Algeria)
Cairo University (Egypt)
Fondation Sophia Antipolis (France)
Institut National Polytechnique de Grenoble (France)
Aegean University (Greece)
University of Crete (Greece)
Jordan University of Science and Technology (Jordan)
Yarmouk University (Jordan)
Université Cadi Ayyad (Marocco)
Université Ibn Zohr (Marocco)
Université Mohammed V Souissi (Marocco)
University of Aleppo (Syria)
Damascus University (Syria)
Syrian Virtual University (Syria)
Institut National de Bureautique et de Micro-Informatique – INBMI (Tunisia)
Université Virtuelle de Tunis (Tunisia)
Ege University (Turkey)
Institute for International Maritime Studies (Greek)
Berlin School of Business and Innovation (Germany)
Bangism Technology University (Ghana)
John Cabot University (USA)
Saint-Joseph University of Beirut (Lebanon)
Ibn Tofail (Morocco)
Associazione MedFest (Italy)
Azerbaijan Technical University (Azerbaijan)
UNIVERSITY OF FINANCE AND ECONOMICS – UFE (Mongolia)
Castalia (Japan)
Global Science University – GSU (Somalia)
Rio Negro Universidad Nacional (Argentina)
International Students Entry Qualifications
International Telematic University UNINETTUNO

Instructions for the admission of foreign students to the Degree Courses

Art.1 – Admission

The instructions given below outline the admission procedures to the Degree Courses at the International Telematic University UNINETTUNO in compliance with the Italian regulations of MIUR - Ministry of Education, University and Research of the Italian Republic as it regards the admission of foreign students to the Degree Courses and in line with the provisions on the processes of harmonization of the study paths and professional profiles within the EOF, European Qualification Framework.

The educational offer of the Degree Courses is published in the web page of the University portal on: http://www.uninettunouniversity.net/en/faculties.aspx and includes:

- Course educational objectives;
- Expected learning results, expressed through Dublin’s Descriptors;
- Knowledge required on entry;
- Characteristics of the final exam;
- Envisaged employment and professional prospects;
- Study program;
- Teaching body, including video professors, area professors and tutors;
- Number of credits for each module;
- Available study materials
- Course programme and guide to the exams.

Art.2 - Admission Requirements

Each course of the International Telematic University UNINETTUNO is supervised by the Faculty Council whose task is to check each single application.

According to the laws in force, foreign EU as well as Non-EU citizens, residing in Italy or abroad possessing one of the study titles below, can apply for the Degree Courses:

TITLES AWARDED UPON COMPLETION OF SCHOOL PERIOD OF 12 YEARS AT LEAST

These titles are valid for admission to the three-year Degree Courses and to the single-cycle second-level (master-level) Degree Courses at Italian universities provided that they allow admission to a course that is similar to that one that is required in Italy at the universities of the country whose regulations they refer to.

In counting the twelve years you have to take into account, where applicable, a pre-school year provided that:

- Attendance to this year is compulsory and integral part of the curriculum;
- The program includes teaching of reading and writing of the mother tongue and the first elements of arithmetic calculus;
- This year is not before the sixth year of age.

TITLES AWARDED UPON COMPLETION OF SCHOOL PERIOD LASTING LESS THAN 12 YEARS
The students will have to submit, apart from their school-leaving diploma in original, an academic certification stating that they have passed all the envisaged exams:

- For the first year of university study, if the local school system lasts eleven years;
- For the first two academic years, if the local school system lasts ten years.

In Italy this academic certification, that is complementary to secondary school titles awarded with less than twelve years of schooling, allows only the matriculation to the first academic year and not enrolment with course shortening.

The final post-secondary study final title awarded in a non-university higher school institute can be accepted as an integrative title for a school period lasting less than 12 years.

**TITLES AWARDED BY UNIVERSITY INSTITUTIONS OF ECCLESIASTICAL STUDIES BASED IN ITALY APPROVED BY THE HOLY SEE**

These titles will have to be authenticated by the ecclesiastical authorities concerned and duly legalized by the Prefecture of Rome (Ufficio Bollo - Stamp Office). Applicants holding such authenticated and legalized titles submit to the University or Representation concerned only a photocopy of the title itself and give the original after the admission tests, upon actual enrolment.

**USA HIGH SCHOOL TITLE**

As it regards matriculation to the first academic year, this title has to be followed and integrated: by two complete years of a further "College" course and by the achieved qualification to pass to the second year and the successful completion of the four "US Advanced Placements" (APs), in several subjects linked to the requested university study course. If one of the "Aps" is in Italian it has to be considered valid for all academic courses.

**BRITISH TITLES**

These titles allow for matriculation if they state that at least six passed exams in different subjects and among them three advanced-level ones (A level) linked to the requested degree course or the university diploma ("course requirements"). If an advanced-level exam passed is in "Italian", it is valid also for all academic courses.

**GREEK - "APOLITYRION" TITLES**

These titles allow for matriculation only if awarded starting from the sufficient minimal average grade of 10 out of 20. In addition, all applicants possessing a study title equivalent to the Italian first-cycle three-year degree title, further to the positive assessment by the Study Course Commission concerned, that may also establish a situation of training debits, are entitled to access the second-cycle degree courses.

Art.3 - Documents required from those possessing a foreign title

**EU or Non-EU citizens**, residing in Italy or abroad, possessing an Italian study title or study title awarded abroad that will be deemed equivalent to the Italian academic titles required to be admitted to the Degree Course in terms of duration and content by the concerned academic board, are entitled to apply for admission To the Degree Course.

With the purpose of supporting the process of integration and internationalisation of the European universities, the International Telematic University UNINETTUNO relies on the study titles equivalence criteria established by the EQF, European Qualification Framework.
Applicants possessing foreign study titles interested in a three-year Degree Course, in Second-Cycle or Single-Cycle Degree Course, will have to submit:

1) High School Diploma in original or other certificate valid to all effects, awarded after at least 12 year of schooling, including official translation in the Italian language and relative legalization document;
2) Declaration of value of the title, issued by Italian Representation of the Country to which the school awarding the title belongs;
3) For those possessing study titles awarded at the end of school period lasting less than twelve years, please refer to what is written in art. 2.

Instead, applicants possessing foreign titles interested in Second-Cycle Degree Course (two-year course) will have to submit:
1) Academic title awarded at a University or a post-secondary title awarded in non-University Higher Institute allowing, in the local country, continuing further university studies (only in the case in which the secondary study titles was awarded upon completion of at least 12-year schooling period). Official translation in the Italian language and consular legalization of the title.
2) Declaration of value of the title issued by the Italian Diplomatic Representation competent for the territory;
3) University certificate - duly checked by the Diplomatic Representation - stating the exams passed as well as each discipline, detailed programs and hours of theoretical-practical training activity envisaged for the title awarded. The post-secondary studies (exams and credits) already completed can be stated by the “diploma supplement”, in countries where applicable.

These documents will have to be sent to: International Telematic University UNINETTUNO - Students Secretariat - Corso Vittorio Emanuele II, 39 - 00186 Rome (Italy).
In any way, enrolment is subject to the assessment of the applicability of the title by the Council of the Degree Course for the exclusive purpose of the enrolment to it.

Art.4 - Matriculation

Further to the assessment of the validity of the admission requirements by the Council of the Degree Course, the matriculation on the register of the University Students of the MIUR - Italian Ministry of Education, University and Research, will be deemed completed upon payment of the enrolment fees.

Art.5 - University fees

The fees fixed for each Degree Course can be paid either in one or more installments. Further details, including deadlines and modes, are available in the following web page on: http://www.uninettunouniversity.net/en/reaoleDaatase.asDx.

Art.6 - Treatment of personal data

With reference to the provisions of the Legislative Decree of the 30th June 2003, nr. 196 “Codice in materia di protezione dei dati personali (Rules regarding the protection of personal data)” concerning the protection of people and other subjects as it regards the treatment of personal data, the personal data supplied by the participants in the admission procedure will be collected at the International Telematic University UNINETTUNO for the purposes of managing the procedure itself and will be treated also through automatic procedures. Their treatment, for those admitted to the course, will continue also after their effective enrolment for the purposes related to the management of their university career.
The transmission of these data is compulsory in order to assess admission requirements, under penalty of exclusion from the admission procedure.
The supplied information will be transmitted exclusively to public administrations that are directly concerned with the university position of the applicants and with the carrying out of the admission procedure.

Applicants have the rights mentioned in the Legislative Decree above including, among others, the right to access to the data concerning themselves as well as other complementary rights including the right to correct.
update, complete or remove any incorrect, incomplete data or data collected in ways not complying with laws in force as well as the right to object to their treatment for justified reasons. For any matter that is not specified in the present provision we refer to the laws in force.

Art.8 - Additional information

Ministerial provisions concerning the matriculation of foreign and EU students at Italian universities are available in the website: http://www.studiare-in-italia.it/studentistranieri/.

Any additional information can be requested to the Students Secretariat at: info@uninettunouniversity.net or on the green line 800 333 647. For information on courses and for asking for the contact details of the Secretariats of the Degree Courses, please see the web page on: http://www.uninettunouniversity.net/en/faculties.aspx.
International Telematic University UNINETTUNO

Foreign Students Admission to Master’s Courses
Admission to Master’s Courses

Art.1 – Admission

The present instructions outline the admission procedures to the 1\textsuperscript{st} and 2\textsuperscript{nd} Level Master’s Courses at the International Telematic University UNINETTUNO in compliance with the regulations for admission to the Master’s Courses of MIUR - Ministry of Education, University and Research of the Italian Republic and in line with the provisions on the processes of harmonization of the study paths and professional profiles within the EOF, European Qualification Framework.

These procedures apply also to the Master’s Courses implemented through partnership agreements with foreign institutions.

The educational offer of the Master’s Courses is published in the web page of the University portal on: http://www.uninettunouniversitv.net/en/master.aspx and includes:

- Course objectives;
- Target students;
- Study methodology;
- Admission requirements;
- Training structuring;
- Scientific Commission;
- Any partnership agreements with Italian or foreign institutions;
- Guide to the exams;
- Enrolment modes and required documents;
- Costs and contact details.

Art.2 - Admission Requirements

Each Master’s Course of the International Telematic University UNINETTUNO is supervised by a Scientific Commission whose task is to check each single application.

All Italian, EU or Non-EU citizens, residing in Italy or abroad and possessing the study titles below, can apply for the Master’s Courses:

- \textbf{Admission to 1\textsuperscript{st} Level Master’s Courses:} three-year or equivalent title. The Scientific Commission can positively assess any proven and adequately documented working experiences dealing with the requested study path.
- \textbf{Admission to 2\textsuperscript{nd} Level Master’s Courses:} second-cycle (master-level) degree, single-cycle degree or equivalent title.
- For study titles awarded abroad see article 3 below.

The concerned decision-making bodies of each Master’s Course may envisage further admission curricular requirements, apart from those mentioned above, that can be established based on the peculiarities of a course specific theoretical-practical path.

In addition, those who are awarded the study title required for admission \textbf{before the date of starting of the Master’s Course, shown in the relative table}, date by which they will have to submit a certificate or self-certification concerning the awarding of the title, \textbf{are admitted with reserve}. 

The Scientific Commission, at any time, can decide, further to a motivated provision, the exclusion due to non-compliance with the established requirements.

**Art.3 - Participation of those possessing a foreign title**

**EU or Non-EU citizens**, residing in Italy or abroad, possessing an Italian study title or study title awarded abroad that will be deemed by the concerned academic board equivalent in terms of duration and content, to the Italian academic titles required to be admitted to the Master's Course, are entitled to apply for admission to the Master's Courses.

With the purpose of supporting the process of integration and internationalisation of the European universities, the International Telematic University UNINETTUNO relies on the study titles equivalence criteria established by the EQF, European Qualification Framework.

Applicants possessing foreign study titles, will have to submit the following documents within the deadline set for applying for admission to the Master's Course:

1) Degree Certificate in original. The University boards concerned with the assessment of the admission requirements reserve the right to ask as well for a translation and legalization of the Certificate by the Italian Representation competent for the territory of the Country to which the awarding institution belongs;

2) Certificate including the list of the exams passed. The University boards concerned with the assessment of the admission requirements reserve the right to ask as well for a translation and legalization of this Certificate by the same Representation;

These documents will have to be sent to: International Telematic University UNINETTUNO - Students Secretariat - Corso Vittorio Emanuele II, 39 - 00186 Rome (Italy) . In case of justified impossibility to submit the above-mentioned documents within the deadline for applying for admission to the Master's Course, the applicants will be admitted to the assessment procedure “with reserve”.

In any way, enrolment is subject to the assessment of the applicability of the title by the Council of the Master's Course for the exclusive purpose of the enrolment to it. As a consequence, if the applicant shall fail to submit the required documents within the deadline of the call, he will have to anticipate a copy of the possessed study title as well as a certificate including the exams passed.

**Art.4 - Admission procedure**

The admission procedure will be carried on according to the modes and schedule shown in the web page of each Master's Course.

The assessment for admission may consist in an overall assessment of the curriculum and/or in written test and/or interview.

The documents **have to be sent to the Students Secretariat**, whose address is shown in the respective page within the final deadline of submission of an online pre-enrolment. In this respect, any theses or publications, if requested, are to be sent in their integral version and in paperback. It, the applicant has applied for several Master’s Courses he may not make reference to any documents or publications enclosed to the other applications he submitted. The Scientific Commission will not take into account any statements, titles or publications submitted after the deadline set in the call.

**Art.5 - Matriculation**

Further to the assessment of the validity of the admission requirements by the Scientific Commission, the matriculation on the register of the University Students of the MIUR - Italian Ministry of Education, University and Research, will be deemed completed upon payment of the enrolment fees.
Art.6 - University fees

The fees fixed for each Master’s Course can be paid either in one or more installments. Further details, including deadlines and modes, are available in the page of the Master’s Course.

Art.7 - Treatment of personal data

With reference to the provisions of the Legislative Decree of the 30th June 2003, nr. 196 “Codice in materia di protezione dei dati personali (Rules regarding the protection of personal data)” concerning the protection of people and other subjects as it regards the treatment of personal data, the personal data supplied by the participants in the admission procedure will be collected at the International Telematic University UNINETTUNO for the purposes of managing the procedure itself and will be treated also through automatic procedures. Their treatment, for those admitted to the course, will continue also after their effective enrolment for the purposes related to the management of their university career.

The transmission of these data is compulsory in order to assess admission requirements, under penalty of exclusion from the admission procedure.

The supplied information will be transmitted exclusively to public administrations that are directly concerned with the university position of the applicants and with the carrying out of the admission procedure.

Applicants have the rights mentioned in the Legislative Decree above including, among others, the right to access to the data concerning themselves as well as other complementary rights including the right to correct, update, complete or remove any incorrect, incomplete data or data collected in ways not complying with laws in force as well as the right to object to their treatment for justified reasons.

For any matter that is not specified in the present provision we refer to the laws in force.

Art.8 - Additional information

Any additional information can be requested to the Students Secretariat at: info@uninettunouniversity.net or on the green line 800 333 647.

For information on courses and for asking for the contact details of the Secretariats of the Master’s Courses, please see the web page on: http://www.uninettunouniversity.net/en/listmaster.aspx.

In the pages related to each Master’s Courses you can find information on: venues; supervisors, aims and duration, university credits delivered based on the ECTS European system; contact details to get any information.
## List of Undergraduate Degrees

<table>
<thead>
<tr>
<th>Field</th>
<th>Specialization / Course</th>
<th>Level</th>
<th>Language(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Engineering</td>
<td>Computer Engineering</td>
<td>Bachelor</td>
<td>Italian, English, P/Arabic, P/French</td>
</tr>
<tr>
<td>Engineering</td>
<td>Management Engineering - Economics</td>
<td>Bachelor</td>
<td>Italian, English</td>
</tr>
<tr>
<td>Engineering</td>
<td>Management Engineering - Production</td>
<td>Bachelor</td>
<td>Italian, English</td>
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<tr>
<td>Engineering</td>
<td>Civil and Environmental Engineering</td>
<td>Bachelor</td>
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<tr>
<td>Engineering</td>
<td>Civil Engineering</td>
<td>Second Cycle degree</td>
<td>Italian</td>
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<tr>
<td>Engineering</td>
<td>Management Engineering</td>
<td>Second Cycle degree</td>
<td>Italian</td>
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<td>Engineering</td>
<td>Computer Engineering</td>
<td>Second Cycle degree</td>
<td>Italian</td>
</tr>
<tr>
<td>Economics</td>
<td>Economics and Business Management - Financial Management</td>
<td>Bachelor</td>
<td>Italian, English</td>
</tr>
<tr>
<td>Economics</td>
<td>Economics and Business Management – Business Management</td>
<td>Bachelor</td>
<td>Italian, English</td>
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<tr>
<td>Economics</td>
<td>Economics and Corporate Governance</td>
<td>Bachelor</td>
<td>Italian</td>
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<tr>
<td>Economics</td>
<td>Culture, Tourism, territory and Corporate value</td>
<td>Bachelor</td>
<td>Italian</td>
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<tr>
<td>Economics</td>
<td>Business management and digital technologies</td>
<td>Second Cycle degree</td>
<td>Italian, P/English</td>
</tr>
<tr>
<td>Law</td>
<td>Law (5 year programme)</td>
<td>Second Cycle degree</td>
<td>Italian</td>
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<tr>
<td>Literature</td>
<td>Historical-Artistic and Architectural Assets</td>
<td>Bachelor</td>
<td>Italian</td>
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<td>Literature</td>
<td>Archaeological Assets</td>
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<td>Archival-Librarianship Assets</td>
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<td>Psychosocial Disciplines</td>
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<td>Italian</td>
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<tr>
<td>Psychology</td>
<td>Cognitive Processes and Technologies</td>
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## List of Masters Degrees

<table>
<thead>
<tr>
<th>Faculty</th>
<th>Programme</th>
<th>Kind of Programme</th>
<th>Languages</th>
</tr>
</thead>
<tbody>
<tr>
<td>Engineering</td>
<td>Strategies and Techniques of Project Management</td>
<td>Master’s Courses</td>
<td>Italian</td>
</tr>
<tr>
<td>Engineering</td>
<td>Energy Management</td>
<td>Master’s Courses</td>
<td>Italian</td>
</tr>
<tr>
<td>Literature</td>
<td>Cultural Heritage and Enogastronomy</td>
<td>Master’s Courses</td>
<td>Italian</td>
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<tr>
<td>Psychology</td>
<td>Impact of traumatic and/or stressing experiences: prevention and intervention strategies</td>
<td>Master’s Courses</td>
<td>Italian</td>
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<tr>
<td>Communication Science</td>
<td>Global Journalism</td>
<td>Master’s Courses</td>
<td>Italian</td>
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<tr>
<td>-</td>
<td>European Law and Policies</td>
<td>Master’s Courses</td>
<td>English</td>
</tr>
<tr>
<td>-</td>
<td>Health Management</td>
<td>Master’s Courses</td>
<td>English, Greek</td>
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</table>
## UNINETTUNO Master’s Courses in partnership with other Institutions

<table>
<thead>
<tr>
<th>Faculty</th>
<th>Programme</th>
<th>Kind of Programme</th>
<th>Languages</th>
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</thead>
<tbody>
<tr>
<td>-</td>
<td>Global MBA</td>
<td>Master’s Courses</td>
<td>English</td>
</tr>
<tr>
<td>-</td>
<td>Finance &amp; Investment</td>
<td>Master’s Courses</td>
<td>English</td>
</tr>
<tr>
<td>-</td>
<td>Strategic Marketing</td>
<td>Master’s Courses</td>
<td>English</td>
</tr>
<tr>
<td>-</td>
<td>International Business Law</td>
<td>Master’s Courses</td>
<td>English</td>
</tr>
<tr>
<td>-</td>
<td>Fashion Retail &amp; Luxury Management</td>
<td>Master’s Courses</td>
<td>English</td>
</tr>
<tr>
<td>-</td>
<td>International Tourism, Hospitality and Event Management</td>
<td>Master’s Courses</td>
<td>English</td>
</tr>
<tr>
<td>-</td>
<td>Media and Communications – Global Media</td>
<td>Master’s Courses</td>
<td>English</td>
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<tr>
<td>-</td>
<td>Media and Communications – Communication, Culture and Society</td>
<td>Master’s Courses</td>
<td>English</td>
</tr>
<tr>
<td>-</td>
<td>Interior Design</td>
<td>Master’s Courses</td>
<td>English</td>
</tr>
<tr>
<td>-</td>
<td>Health Management</td>
<td>Master’s Courses</td>
<td>Greek, English</td>
</tr>
</tbody>
</table>
The Erasmus+ Program at UNINETTUNO

The main objectives of Erasmus include:

- Support students in acquiring the skills (knowledge, qualities and attitudes) in order to enhance their personal development and their employability in the European job market
- Support the professional development of those working in the fields of education, training and youth in order to renew and enhance the quality of teaching, training and socio-educational activities all over Europe
- Enhance the participants' foreign language skills
- Develop participants' awareness and understanding about other cultures and other countries giving them the opportunity of international networking in order to play an active role in society and develop a spirit of European citizenship and identity
- Enhance skills, attractiveness and the international reach of organizations working in the fields of education, training and youth to allow them to offer activities and programs best meeting the needs of individuals, inside and outside Europe
- Enhance synergies and transitions among formal, informal, vocational training, employment and entrepreneurship
- Assure a stronger acknowledgement of the skills acquired during the training periods spent abroad.

Funded Agreements by contents 2016/2017

<table>
<thead>
<tr>
<th>EU Countries that joined the Program</th>
</tr>
</thead>
<tbody>
<tr>
<td>Austria</td>
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<td>Estonia</td>
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<td>Italy</td>
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<tr>
<td>Portugal</td>
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</table>

<table>
<thead>
<tr>
<th>Non - EU Countries that joined the Program</th>
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</thead>
<tbody>
<tr>
<td>Egypt</td>
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<tr>
<td>Morocco</td>
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# Research Projects

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<tr>
<th>European Project</th>
<th>Partner</th>
<th>Country</th>
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</thead>
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<td>ACAI-LA (Adopción de enfoques de calidad, accesibilidad e innovación en la educación superior de Latinoamerica)</td>
<td>Universidad Nacional de Córdoba</td>
<td>Argentina</td>
</tr>
<tr>
<td>ACAI-LA (Adopción de enfoques de calidad, accesibilidad e innovación en la educación superior de Latinoamerica)</td>
<td>Universidad Nacional del Litoral</td>
<td>Argentina</td>
</tr>
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<td>ACAI-LA (Adopción de enfoques de calidad, accesibilidad e innovación en la educación superior de Latinoamerica)</td>
<td>Fundación Universitaria Católica del Norte</td>
<td>Colombia</td>
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<td>ACAI-LA (Adopción de enfoques de calidad, accesibilidad e innovación en la educación superior de Latinoamerica)</td>
<td>Universidad del Magdalena</td>
<td>Colombia</td>
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<td>ACAI-LA (Adopción de enfoques de calidad, accesibilidad e innovación en la educación superior de Latinoamerica)</td>
<td>Helsinki Metropolia University of Applied Science</td>
<td>Finland</td>
</tr>
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<td>ACAI-LA (Adopción de enfoques de calidad, accesibilidad e innovación en la educación superior de Latinoamerica)</td>
<td>Universidad Galileo</td>
<td>Guatemala</td>
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<td>Universidad Panamericana</td>
<td>Guatemala</td>
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<td>ACAI-LA (Adopción de enfoques de calidad, accesibilidad e innovación en la educación superior de Latinoamerica)</td>
<td>León - Universidad Nacional Autónoma de Nicaragua-León</td>
<td>Nicaragua</td>
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<tr>
<td>ACAI-LA (Adopción de enfoques de calidad, accesibilidad e innovación en la educación superior de Latinoamerica)</td>
<td>Universidad Americana</td>
<td>Nicaragua</td>
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<td>ACAI-LA (Adopción de enfoques de calidad, accesibilidad e innovación en la educación superior de Latinoamerica)</td>
<td>Universidad de Alcalá</td>
<td>Spain</td>
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<tr>
<td>ECORL (Economy Corresponsability Learning)</td>
<td>Yunus Social Business Fund Albania</td>
<td>Albania</td>
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<tr>
<td>ECORL (Economy Corresponsability Learning)</td>
<td>POU - Pucko otvoreno uciliste Pula</td>
<td>Croatia</td>
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<td>ECORL (Economy Corresponsability Learning)</td>
<td>Università Popolare di Firenze</td>
<td>Italy</td>
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<td>JSC EU Trade</td>
<td>Latvia</td>
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<td>Spanish Federation of Popular Universities (FEUP)</td>
<td>Spain</td>
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<td>FUTURE (Fostering the Integration of Unaccompanied Refugee minors)</td>
<td>PICOFILMS SARL</td>
<td>France</td>
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<tr>
<td>FUTURE (Fostering the Integration of Unaccompanied Refugee minors)</td>
<td>Associazione AccoglieRete per la Tutela dei MSNA</td>
<td>Italy</td>
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<td>FUTURE (Fostering the Integration of Unaccompanied Refugee minors)</td>
<td>Dugong</td>
<td>Italy</td>
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<td>Infinity Edge SRL</td>
<td>Italy</td>
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<td>FUTURE (Fostering the Integration of Unaccompanied Refugee minors)</td>
<td>ROAD MOVIE S.R.L.</td>
<td>Italy</td>
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<td>Shoot &amp; Post AB</td>
<td>Sweden</td>
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<td>FUTURE (Fostering the Integration of Unaccompanied Refugee minors)</td>
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<td>Turkey</td>
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<td>Effebi Association</td>
<td>Italy</td>
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<td>ILPOSS (Intergenerational Learning Partnership Over 55)</td>
<td>ifs Malta - Institute of financial services</td>
<td>Malta</td>
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<td>MCAST - Malta College of Arts, Science and Technology</td>
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<td>Mediterranean Bank Network</td>
<td>Malta</td>
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<td>ILPOSS (Intergenerational Learning Partnership Over 55)</td>
<td>MUBE - Malta Union of Bank Employees</td>
<td>Malta</td>
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<tr>
<td>ILPOSS (Intergenerational Learning Partnership Over 55)</td>
<td>NIBE-SVV</td>
<td>Paesi Bassi</td>
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<td>ILPOSS (Intergenerational Learning Partnership Over 55)</td>
<td>ANUP-International</td>
<td>Romania</td>
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<td>ILPOSS (Intergenerational Learning Partnership Over 55)</td>
<td>Institute of Banking Education NBS</td>
<td>Slovakchia</td>
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<td>ILPOSS (Intergenerational Learning Partnership Over 55)</td>
<td>IEF – Institut d’Estudis Financers</td>
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<td>INCLOUD (Innovation in the Cloud bridging Universities and Businesses)</td>
<td>Westphalian University Gelsenkirchen</td>
<td>Germany</td>
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<td>INCLOUD (Innovation in the Cloud bridging Universities and Businesses)</td>
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<td>Project Name</td>
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<td>INCOLOUD (Innovation in the Cloud bridging Universities and Businesses)</td>
<td>Associacao parque de ciencia e tecnologia de almada/setubal-madan</td>
<td>Portugal</td>
</tr>
<tr>
<td>INCOLOUD (Innovation in the Cloud bridging Universities and Businesses)</td>
<td>UNED - Universidad Nacional De Educacion a Distancia</td>
<td>Spain</td>
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<td>EVM Project Management Experts S.L.</td>
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<td>INTERNPRIZE</td>
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<td>EUROPEAN INSTITUTE FOR LOCAL DEVELOPMENT</td>
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<td>INSTITUTO POLITECNICO DO PORTO</td>
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<td>Dideas</td>
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<td>INTERNPRIZE</td>
<td>Stucom SA</td>
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<tr>
<td>INTERNPRIZE</td>
<td>AKDENIZ UNIVERSITY</td>
<td>Turkey</td>
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<td>IoT4SMEs (Internet of Things for European Small and Medium Enterprises)</td>
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<td>France</td>
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<tr>
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<td>FACHHOCHSCHULE DES MITTELSTANDES (FHM) GMBH - UNIVERSITY OF APPLIED SCIENCE</td>
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<td>IoT4SMEs (Internet of Things for European Small and Medium Enterprises)</td>
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<tr>
<td>LMPH (License Masters Professionnels en management des activites hotelières pour le développement de l’Industrie Touristique en Géorgie, Azerbaïdjan, Moldavie)</td>
<td>Azerbaijan Tourism Institute</td>
<td>Azerbaijan</td>
</tr>
<tr>
<td>LMPH (License Masters Professionnels en management des activites hotelières pour le développement de l’Industrie Touristique en Géorgie, Azerbaïdjan, Moldavie)</td>
<td>Council of Tourism and Excursion of Azerbaijan Republic</td>
<td>Azerbaijan</td>
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<td>LMPH (License Masters Professionnels en management des activites hotelières pour le développement de l’Industrie Touristique en Géorgie, Azerbaïdjan, Moldavie)</td>
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<td>LMPH (License Masters Professionnels en management des activites hotelières pour le développement de l’Industrie Touristique en Géorgie, Azerbaïdjan, Moldavie)</td>
<td>Ministry of Culture and Tourism of Azerbaijan</td>
<td>Azerbaijan</td>
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<tr>
<td>LMPH (License Masters Professionnels en management des activites hotelières pour le développement de l’Industrie Touristique en Géorgie, Azerbaïdjan, Moldavie)</td>
<td>New Baku Hotel</td>
<td>Azerbaijan</td>
</tr>
<tr>
<td>LMPH (License Masters Professionnels en management des activites hotelières pour le développement de l’Industrie Touristique en Géorgie, Azerbaïdjan, Moldavie)</td>
<td>UCA Students’ Union</td>
<td>Azerbaijan</td>
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<td>LMPH (License Masters Professionnels en management des activites hotelières pour le développement de l’Industrie Touristique en Géorgie, Azerbaïdjan, Moldavie)</td>
<td>Azerbaijan Technical University</td>
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<td>LMHP (License Masters Professionnels en management des activités hôtelières pour le développement de l’Industrie Touristique en Géorgie, Azerbaïdjan, Moldavie)</td>
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Completed research Projects Since 2010

ViCES - Video Conferencing Educational Services
15/01/2009 - 14/01/2012

OER-HE - Innovative OER in European HE
01/10/2009 – 30/09/2011

EPICS - European Portal for International Courses and Services for Virtual Erasmus
01/10/08 - 30/09/10

USBM - University Strategies and Business Models for Lifelong Learning in Higher Education
01/10/08 - 30/09/10

E-xcellance +: cross sectoral valorisation
01/01/08 - 31/12/09

ARCHAEOMAP - Archaeological Management Policies
01/11/07 - 31/10/09

Re.ViCa – Reviewing (traces of) European Virtual Campuses
01/10/07 - 30/09/09

CBVE - Cross-Border Virtual Entrepreneurship
01/10/07 - 30/09/09

CSVM - Stimulating european employability through cross sector virtual mobility
01/10/06 - 30/09/08

VENUS
march 2006 - february 2008

E-MOVE
january 2006 - december 2007

All the other completed research projects are linked on the official website.
# PARTNERSHIP RISK MATRIX FORM

Name & Location of Proposed Partner:

<table>
<thead>
<tr>
<th>Nature of Risk</th>
<th>Likelihood</th>
<th>Impact</th>
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<tr>
<td>Academic Reputation</td>
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<td>Academic Structure</td>
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<td>Political and Security Issues</td>
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<td>Financial Stability</td>
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<tr>
<td>Understanding of Uninettuno Requirements.</td>
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<tr>
<td>Compatibility of Institution’s Mission Statement with Uninettuno Mission Statement</td>
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Recommendation to proceed: YES/NO

Additional Notes: